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OBJECTIVE: To synergistically apply the understanding of healthcare delivery and information technology to identify and nurture new, high potential business opportunities.

PROFESSIONAL EXPERIENCE

2008 to present
2003 – 2005
1995 – 1996
1985 – 1992

DocsNetwork, Ltd. (EIS Inc.), Boston, MA

Founder of this informatics and health care consulting firm..

- Author thought leadership articles on use of IT in healthcare for publication in industry journals.
- Serve on Board of Directors and as 2009-2010 Chair of HIMSS, the world's largest healthcare IT association.
- Develop educational programming focused on healthcare IT for an annual conference attracting over 150 C-suite level attendees.
- Provided business development and educational programming support as part-time chief medical officer to a non-profit patient safety certification organization.
- Reorganized and redirected educational programs in quality improvement and patient safety for medical professional society.

2005 – 2008

BearingPoint, Inc., Boston, MA

Associate Chief Medical Officer, Director of this management consulting company.

- Provided thought leadership on the use of IT in delivering safer, more efficient healthcare.
- Assisted in development of health IT clinical content governance model for IT vendor in UK.
- Focused work on using IT for clinical transformation.
- Frequent spokesman for healthcare practice on patient safety and information technology.
- Led content team building quality and patient safety website targeted at hospital CEOs.

1997 – 2003

McKesson Corporation, Boston, MA

Vice President, Medical Affairs for this health care information technology company.

- Provided clinical marketing support for the sale of enterprise IT tools.
- Frequent spokesman for company on patient safety and information technology.
- Developed relationships with national and international health care organizations.
- Led clinical sales and marketing efforts for IT managed care products.
- Provided clinical liaison support for this organization's IT-based provider profiling, case management, and claims review tools.

1996 - 1997

Confer Software (Araxsys, Inc.), Redwood City, CA

Corporate Medical Director for this start-up health care workflow software company.

- Led clinical effort for this IT-focused messaging company by contributing to application development through feature / function documentation and integration review.
- Authored concept articles on IT-based clinical workflow tools.
- Participated in public relations campaign to enhance product and corporate visibility.
- Facilitated sales process and client support services through clinical input.

1993 - 1995

GMIS, Inc., Boston, MA

Vice President for Clinical Marketing for this health information company.

- Introduced computer-based provider profiling and medical appropriateness tools to healthcare payor clients.
- Established public relations campaign to enhance product and corporate visibility.
- Researched and defined market for appropriateness protocols.

1992-1993

Health Risk Management, Inc., Minneapolis, MN

Vice President for Medical Planning and Development for this utilization management company.

- Constructed external expert panels for practice guideline development.
- Edited position papers on practice guidelines for utilization management physicians.

CLINICAL TRAINING

1986-1988

Framingham Heart Study, Framingham, MA

Clinical Investigator.

1984-1985

New Jersey State Department of Health, Trenton, NJ

Preventive Medicine Resident.

1982-1984

Centers for Disease Control, Atlanta, GA

Epidemic Intelligence Service Officer assigned to the Allegheny County Health Department, Pittsburgh, PA and the NJ State Department of Health.

1981-1982

Brockton Hospital, Brockton, MA

Internal medicine clinical intern.

EDUCATION

1981

SUNY Downstate Medical Center, Brooklyn, NY

Doctor of Medicine degree.

1981

Harvard School of Public Health, Boston, MA

Master of Public Health degree.

1977

University at Albany, Albany, NY

Bachelor of Arts, Psychology, Magna Cum Laude.

INTERESTS

Furniture building, marathoning, hiking, biking, theater, ballet and baseball.